

LOCAL MARKET UPDATE
5 Year Tracking
Through 8/31/2017

Neighborhood - SF	*Mos Inv	2017 - Aug		2016		2015		2014		2013		2012		5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	6.2	65	1,200,000	81	1,100,000	85	1,100,000	87	1,200,000	86	959,000	82	1,005,500	9.4%
Ala Moana - Kakaako	6.0	4	1,027,500	6	795,000	5	1,200,000	5	875,000	7	827,500	9	785,000	1.3%
Downtown - Nuuanu	5.9	59	865,000	73	933,000	82	867,125	82	912,500	101	810,000	86	750,000	24.4%
Ewa Plain	3.3	522	650,000	672	625,000	660	585,000	630	543,500	579	517,000	506	460,400	35.8%
Hawaii Kai	5.5	115	1,141,000	174	1,067,500	196	1,125,000	178	977,500	185	980,500	205	880,000	21.3%
Kailua - Waimanalo	5.3	214	1,100,000	290	1,070,000	295	1,005,000	294	947,000	321	890,000	299	794,500	34.7%
Kalihi - Palama	6.0	80	788,000	98	700,000	115	695,000	106	624,000	93	575,000	111	560,000	25.0%
Kaneohe	4.5	166	859,000	202	800,000	239	763,000	244	735,000	223	690,000	180	652,500	22.6%
Kapahulu - Diamond Head	5.2	128	994,000	182	950,000	223	899,000	202	877,500	225	830,000	250	799,500	18.8%
Makaha - Nanakuli	5.4	217	455,000	256	430,000	249	380,000	211	348,000	193	320,000	214	315,000	36.5%
Makakilo	4.8	103	699,000	154	682,500	164	625,000	148	599,975	133	565,000	109	575,000	18.7%
Makiki - Moiliili	5.7	66	1,125,000	106	1,104,500	98	1,100,000	94	1,065,000	100	1,027,500	106	893,350	23.6%
Mililani	2.4	140	771,500	232	750,000	253	690,000	236	675,500	235	626,000	241	590,000	27.1%
Moanalua - Salt Lake	5.5	25	850,000	35	885,000	45	770,000	38	776,500	59	748,000	45	700,500	26.3%
North Shore	5.8	76	885,000	100	795,000	99	840,000	107	750,000	102	685,000	84	669,500	18.7%
Pearl City - Aiea	2.4	169	756,500	252	732,250	239	678,000	214	640,000	229	603,000	206	583,750	25.4%
Wahiawa	4.5	67	595,000	69	570,000	75	515,000	76	484,500	76	432,500	63	400,000	42.5%
Waiialae - Kahala	8.4	83	1,725,000	91	1,850,000	101	1,850,000	106	1,800,000	103	1,550,000	121	1,450,000	27.6%
Waikiki	0.0	2	644,000	1	390,000	0	-			2	770,500	1	835,000	
Waipahu	2.9	136	673,000	200	628,000	222	600,000	213	580,000	213	540,000	201	500,000	25.6%
Windward Coast	4.8	49	745,000	63	650,000	48	665,000	39	680,000	47	600,000	47	500,000	30.0%
O'ahu SF	4.4	2486	757,000	3352	735,000	3455	700,000	3285	675,000	3312	650,000	3166	620,000	18.5%

* Months of Inventory based on average closed sales.

Neighborhood - CONDO	*Mos Inv	2017 - Aug		2016		2015		2014		2013		2012		5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	0.0	0	-	3	670,000	6	662,500	3	615,000	4	640,000	6	510,000	31.4%
Ala Moana - Kakaako	7.1	377	495,000	436	500,000	453	365,000	447	530,000	429	390,000	403	355,000	40.8%
Downtown - Nuuanu	5.0	247	440,500	329	400,000	352	443,000	311	399,500	367	425,000	292	381,500	4.8%
Ewa Plain	2.7	350	472,500	462	443,000	444	409,000	428	380,000	340	320,000	287	310,000	42.9%
Hawaii Kai	3.2	135	650,000	190	630,000	189	609,500	201	605,000	220	560,000	198	525,000	20.0%
Kailua - Waimanalo	3.7	69	549,250	94	550,000	81	560,000	98	472,500	97	450,000	119	415,000	32.5%
Kalihi - Palama	4.7	75	403,000	107	382,000	103	360,000	109	360,000	101	340,000	104	329,000	16.1%
Kaneohe	2.4	157	532,000	182	535,000	210	475,000	187	450,000	176	423,500	151	401,000	33.4%
Kapahulu - Diamond Head	9.9	69	475,000	68	503,750	97	550,000	93	535,000	99	495,000	83	465,000	8.3%
Makaha - Nanakuli	5.1	120	154,944	159	135,000	142	132,750	143	120,000	116	111,000	85	90,000	50.0%
Makakilo	1.8	111	369,000	131	350,000	152	317,750	102	289,000	95	264,000	86	255,000	37.3%
Makiki - Moiliili	4.6	444	365,000	592	370,500	610	343,000	581	340,000	591	320,000	551	315,000	17.6%
Mililani	3.0	291	370,000	359	358,500	407	340,000	329	309,000	305	306,000	297	289,000	24.0%
Moanalua - Salt Lake	2.4	146	359,000	189	358,000	244	335,000	226	308,750	192	306,000	209	275,000	30.2%
North Shore	5.1	37	426,000	47	430,000	52	387,500	51	336,000	46	340,000	32	300,000	43.3%
Pearl City - Aiea	3.4	224	375,000	303	352,500	312	330,000	316	315,500	312	285,000	284	275,000	28.2%
Wahiawa	6.7	23	212,000	27	172,000	42	142,000	27	138,000	14	139,000	10	108,000	59.3%
Waiialae - Kahala	4.9	41	568,000	47	568,000	40	535,000	46	480,000	44	444,000	49	450,000	26.2%
Waikiki	6.9	753	390,000	973	370,000	958	349,000	948	320,000	1069	330,000	924	365,000	1.4%
Waipahu	2.5	157	372,500	204	329,000	225	313,000	223	295,000	238	275,000	181	250,000	31.6%
Windward Coast	10.9	21	279,000	22	222,500	15	197,000	19	215,000	19	196,000	10	180,000	23.6%
O'ahu CONDO	4.6	3847	401,000	4982	389,000	5028	360,000	4810	350,000	4874	332,000	4361	317,500	22.5%

* Highlights are better than total YTD