

**LOCAL MARKET UPDATE**  
**5 Year Tracking**  
**2013 - 2017**

Neighborhood - SF	*Mos Inv	2017		2016		2015		2014		2013		5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	5.0	94	1,240,000	82	1,100,000	85	1,100,000	87	1,200,000	86	959,000	29.3%
Ala Moana - Kakaako	6.9	7	975,000	6	795,000	5	1,200,000	5	875,000	7	827,500	17.8%
Downtown - Nuuanu	4.2	91	895,000	80	910,000	82	867,125	82	912,500	101	810,000	10.5%
Ewa Plain	2.3	857	659,000	738	625,000	660	585,000	630	543,500	579	517,000	27.5%
Hawaii Kai	3.9	177	1,225,000	186	1,072,500	196	1,125,000	178	977,500	185	980,500	24.9%
Kailua - Waimanalo	4.1	313	1,125,000	313	1,070,000	295	1,005,000	294	947,000	321	890,000	26.4%
Kalihi - Palama	5.3	121	749,450	109	700,000	115	695,000	106	624,000	93	575,000	30.3%
Kaneohe	3.1	265	875,000	224	810,000	239	763,000	244	735,000	223	690,000	26.8%
Kapahulu - Diamond Head	4.1	203	1,000,000	210	950,000	223	899,000	202	877,500	225	830,000	20.5%
Makaha - Nanakuli	3.6	339	463,000	278	430,000	249	380,000	211	348,000	193	320,000	44.7%
Makakilo	2.9	160	723,025	167	686,500	164	625,000	148	599,975	133	565,000	28.0%
Makiki - Moiliili	4.6	109	1,200,000	116	1,101,000	98	1,100,000	94	1,065,000	100	1,027,500	16.8%
Mililani	1.8	232	773,500	250	750,000	253	690,000	236	675,500	235	626,000	23.6%
Moanalua - Salt Lake	4.3	48	898,500	42	887,000	45	770,000	38	776,500	59	748,000	20.1%
North Shore	5.7	107	880,000	105	800,000	99	840,000	107	750,000	102	685,000	28.5%
Pearl City - Aiea	2.5	265	756,000	292	730,000	239	678,000	214	640,000	229	603,000	25.4%
Wahiawa	2.4	108	599,000	74	565,000	75	515,000	76	484,500	76	432,500	38.5%
Waialae - Kahala	5.3	124	1,750,000	107	1,830,000	101	1,850,000	106	1,800,000	103	1,550,000	12.9%
Waikiki	0.0	3	1,159,000	1	390,000	0	-			2	770,500	50.4%
Waipahu	2.3	219	675,000	229	633,000	222	600,000	213	580,000	213	540,000	25.0%
Windward Coast	4.0	66	757,500	69	650,000	48	665,000	39	680,000	47	600,000	26.3%
<b>O'ahu SF</b>	<b>3.3</b>	<b>3908</b>	<b>755,000</b>	<b>3678</b>	<b>735,000</b>	<b>3455</b>	<b>700,000</b>	<b>3285</b>	<b>675,000</b>	<b>3312</b>	<b>650,000</b>	<b>16.2%</b>

\* Months of Inventory based on average closed sales.

Neighborhood - CONDO	*Mos Inv	2017		2016		2015		2014		2013		5 Year +/-
		Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	Sold	Median \$	
Aina Haina - Kuliouou	0.0	0	-	3	670,000	6	662,500	3	615,000	4	640,000	
Ala Moana - Kakaako	4.8	561	545,000	497	499,000	453	365,000	447	530,000	429	390,000	39.7%
Downtown - Nuuanu	4.2	385	450,000	362	396,500	352	443,000	311	399,500	367	425,000	5.9%
Ewa Plain	2.1	555	480,000	523	443,000	444	409,000	428	380,000	340	320,000	50.0%
Hawaii Kai	2.5	194	650,000	210	625,000	189	609,500	201	605,000	220	560,000	16.1%
Kailua - Waimanalo	2.8	112	560,000	103	550,000	81	560,000	98	472,500	97	450,000	24.4%
Kalihi - Palama	2.6	123	376,000	119	375,000	103	360,000	109	360,000	101	340,000	10.6%
Kaneohe	1.4	226	545,000	203	532,500	210	475,000	187	450,000	176	423,500	28.7%
Kapahulu - Diamond Head	6.6	104	495,000	73	485,000	97	550,000	93	535,000	99	495,000	0.0%
Makaha - Nanakuli	4.3	176	155,000	181	135,500	142	132,750	143	120,000	116	111,000	39.6%
Makakilo	1.6	170	379,000	145	350,000	152	317,750	102	289,000	95	264,000	43.6%
Makiki - Moiliili	2.9	662	370,000	646	370,000	610	343,000	581	340,000	591	320,000	15.6%
Mililani	1.5	447	380,000	397	360,000	407	340,000	329	309,000	305	306,000	24.2%
Moanalua - Salt Lake	2.5	209	372,000	205	361,000	244	335,000	226	308,750	192	306,000	21.6%
North Shore	4.0	57	435,500	50	427,500	52	387,500	51	336,000	46	340,000	28.1%
Pearl City - Aiea	2.2	349	365,000	330	355,000	312	330,000	316	315,500	312	285,000	28.1%
Wahiawa	2.9	45	210,000	36	171,700	42	142,000	27	138,000	14	139,000	51.1%
Waialae - Kahala	4.3	56	568,000	51	568,000	40	535,000	46	480,000	44	444,000	27.9%
Waikiki	5.8	1121	389,000	1065	370,888	958	349,000	948	320,000	1069	330,000	17.9%
Waipahu	1.8	236	371,500	228	329,000	225	313,000	223	295,000	238	275,000	35.1%
Windward Coast	5.7	36	267,500	22	222,500	15	197,000	19	215,000	19	196,000	36.5%
<b>O'ahu CONDO</b>	<b>3.5</b>	<b>5824</b>	<b>405,000</b>	<b>5449</b>	<b>390,000</b>	<b>5028</b>	<b>360,000</b>	<b>4810</b>	<b>350,000</b>	<b>4874</b>	<b>332,000</b>	<b>22.0%</b>

\* Highlights are better than total YTD